

Placement UK is The European Undergraduate Placement Organisation, based in Warwickshire, England. We place European Undergraduate on internships in UK companies. Please Note that this is a FREE SERVICE to you and your school. For more information about all our placement opportunities, please visit our web site at:

www.placement-uk.com

BUSINESS ADMINISTRATION

Placement Opportunity

Reference:	RSS 16 - 38
Job Title:	German Sales Assistant
Company Description:	World Leader in premium web feed advertising
Location:	Central London
Stay duration:	6 months or longer
Start Date:	As soon as possible

Job Description:

This company is the world leader in premium web feed advertising, representing about 800 renowned publishers across the globe.

The company is currently recruiting an intern to support the publisher management team. The team is responsible for signing deals with online publishers around the world while managing relationships with the members of the current client base.

Essential requirements:

- Excellent English written and spoken
- German written and spoken language skills preferably to a native level
- Studying for a Business or Marketing Masters or Degree
- Understanding of the digital sales process
- Excellent telephone communication skills and ability to communicate at different levels
- Cold calling experience or at least the having the confidence to do cold calling
- Ability to work with the MS Office package and motivation to acquire knowledge of further software essential to the company's business
- Initiative
- Enthusiasm
- Confidence
- Quick learner

Desirable attributes:

- Previous experience in the area of digital marketing and advertising preferred

Company activity:

- The company is the global leader in premium web feed advertising, having won numerous awards for innovation and growth in the past two years. The company specialises in a range of products to publish, measure, read and generate revenue from web feed feeds, both through the web and through mobile.

Remuneration details:

- Allowance of £800 a month will be provided to assist with accommodation and subsistence costs. More details: <http://www.placement-uk.com/ops/job.php?id=1217&job=German-Digital-Sales-Assistant->

Placement Opportunity

Reference:	KNR 18 - 57
Job Title:	Spanish Business Development Manager
Company Description:	Manufacturers
Location:	Near Leicester
Stay duration:	6 months
Start Date:	As soon as possible

Job Description:

This is an exciting opportunity for someone to be involved with a real time project to expand a successful engineering firm and would suit a marketing or business student.

- Help develop a strategy for market entry into Spain. Once established, develop contacts and channels of communication into market place.
- Develop marketing material and website in Spanish as outlined in Export
- Communications Review.
- Continue search for possible agents
- Establishing Industry Contacts
- Help with identification, person specification and recruitment of a permanent person to take the project forward.

Possible future career opportunity exists for student after their placement.

Essential requirements:

- Fluent English both written and spoken
- Spanish written and spoken language skills either Native or Fluent level
- Studying for a Masters or Degree in either Marketing or Business
- Excellent communication skills in English and Spanish
- Comfortable to hold business conversations in Spanish
- Numeracy and Literacy to Degree standard
- Good interpersonal skills
- Highly Organised

Desirable attributes:

- Any previous experience in a similar role or environment would be an advantage

Company activity:

- They make for original equipment manufacturers (OEM) s. and users in food factories both in the UK and worldwide. Their product makes bags from flat reels of film.

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1297&job=Spanish-Business-Development-Manager>

DESIGN

Placement Opportunity

Reference:	ACA1 - 63
Job Title:	Interior Design Tutor
Company Description:	Educational Institution
Location:	Nottinghamshire
Stay duration:	12 months
Start Date:	ASAP

Job Description:

A unique opportunity is offered by the company for a one year paid internship to an enthusiastic graduate with a degree in interior design, interior architecture or similar.

This varied role will include supporting Tutors and assisting our students to successfully achieve qualifications in interior design. They currently offer Diploma courses, Foundation Degrees, BA (Hons) and a distance learning Masters Degree programme. Duties will include assisting in the preparation and delivery of studio workshops and the opportunity to contribute to projects of Private Clients of the Interior Design Practice. If you have considered using your design skills for teaching, this is an excellent opportunity to gain relevant teaching skills, with the possible opportunity to progress to the role of Tutor at the end of the internship.

Key responsibilities will include:

- Supporting the Tutors and assist students to gain their qualifications
- To prepare and help deliver studio workshops and courses
- To shadow and learn the responsibilities of being a Tutor.
- To assist with research for online course material and work with Tutors to provide articles for online publication

Essential requirements:

- A thorough understanding of interior design
- Excellent standard of written and verbal English
- Able to contribute material for blogs, Facebook, NDA online magazine etc.
- Must have excellent CAD skills
- Must have included occupational experience within the design industry as part of their studies
- Must be passionate about design and have excellent interpersonal skills to assist students

Desirable attributes:

- Experience in a similar role preferred

Company activity:

- The company is a provider of various design courses. You will be working with an enthusiastic and dynamic team involved in the delivery of distance learning and studio based Diploma and Degree programmes.

Remuneration details:

- A salary of £12950 for the 12 month period (paid in monthly instalments) will be provided
- More details: <http://www.placement-uk.com/ops/job.php?id=1301&job=Interior-Design-Tutor>

MARKETING

Placement Opportunity

Reference:	KSH2 - 60
Job Title:	Marketing Assistant
Company Description:	Maintenance services
Location:	Essex
Stay duration:	6 months
Start Date:	ASAP

Job Description:

This is a very exciting role for a student that has a strong understanding of marketing. This is the company's first step in creating a sales and marketing department which means that the successful candidate will play a key role in developing this department. It is ideal for a student that is looking to extend their experience in building and developing social media and networking. If you are creative and you have strong communication and interpersonal skills this is the placement for you!

Key responsibilities will include:

- Marketing Research including updating the company database with information from online research. (Performance will be measure on targets)
- Looking for clients and promote the company profile via facebook, LinkedIn, Twitters, prezi interface and other search engines
- Develop brand awareness to new and current clients.
- Arranging online promotional events for services and products with support from management
- Writing press releases using search engines and online tools to promote the company
- Communicating with clients and recording all correspondence
- Working closely with the manager on various other projects

Essential requirements:

- Excellence in English - written and spoken
- Articulate telephone manner
- Understands social media and networking
- Bright, enthusiastic, hardworking with 'can do' attitude
- Creative and innovative
- Strong organisational skills
- Understands the importance of attention to detail
- Excellent computer skills, specifically programmes such as Excel and Word, PowerPoint

Desirable attributes:

- Drive and ambition
- Experience in a similar role would be an advantage

Company activity:

- The company is renowned for its excellent service in interior maintenance and cleaning services.

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1298&job=Marketing-Assistant>

Placement Opportunity

Reference:	ABS 48 - 55
Job Title:	Marketing & Sales Administration Manager
Company Description:	Specialist Sales Recruitment Services, including Magazine, Web Site & Consultancy
Location:	Kenilworth, Warwickshire
Stay duration:	6 months
Start Date:	1 st of July 2013

Job Description:

- Sales, marketing and office administration management
- Responsibility for putting our monthly member's digital magazine together. This is the main part of the job and is a big responsibility; you will do everything after the advertising deals have been closed; invoicing, preparation of order confirmation paperwork, chasing payments, advert contents and confirmations from clients, working with graphic designer, proofing adverts to clients for approval, sending amendments and the final advert back and forth, page and layout planning, credit control, proofing and approval of design, etc.
- Updating of web site advertising area: uploading and removing adverts, advising clients etc.
- Marketing and E-marketing: overseeing and executing targeted e-mail marketing campaigns to members and clients (using GroupMail Pro), finding new prospects etc.
- Databasing of all new enquiries and setting of sales activities (via Act!)
- Registration of new members
- Payment processing and bank reconciliations

Essential requirements:

- Excellent written and spoken English
- Available from 1st of July 2013 for 6 months
- Excellent attention to detail
- Confident telephone manner
- Ability to work professionally, quickly and accurately whilst under pressure
- Self-motivation, pleasant personality. Must like working with people

Desirable attributes:

- Preferably some experience in a marketing or sales environment

Company activity:

- The Company helps business mainly from the UK, but also from all over the world, to locate and recruit sales agents. Sales agents are self-employed sales people. Activities include: consultancy, digital magazine and web site publishing, recruitment services, management services, legal services, and international services.

Remuneration details:

- The successful candidate will receive a cash allowance of £700 (GBP) per month.

More details: <http://www.placement-uk.com/ops/job.php?id=1254&job=Marketing-&-Sales-Administration-Manager>

Placement Opportunity

Reference:	BGC 5 - 51
Job Title:	Sales & Marketing Assistant
Company Description:	Direct mail services
Location:	Birmingham
Stay duration:	12 months
Start Date:	As soon as Possible

Job Description:

The successful candidate will report to the Director and have tasks and responsibilities to include:

- Managing and supporting the Salesforce CRM system
- Daily reporting on the number of "New Quoted Prospects" created by the Account Managers
- Monitoring Account Managers unconverted leads and recycling them when necessary
- Monitoring Account Managers unconverted quotes and recycling them when necessary
- Capturing data of new prospects / clients into the Salesforce CRM system
- Finding and placing new news articles on the website and Facebook page
- Various production and print related tasks when necessary
- Ensuring all necessary documentation is enclosed in "client job bags" upon job completion

Essential requirements:

- English language skills written and spoken to a Native level
- Strong communication skills
- Quick learner
- Understanding of direct mail / direct marketing
- Commercial awareness
- Professional appearance & telephone manner
- PC skills – would suit someone who is very confident with computers/software although this is not an IT role
- Understanding of website, advertisement/newsletter designing
- Strong organisational skills
- Passionate about marketing
- Flexible and willing to "pitch in" with other less glamorous tasks when necessary

Desirable attributes:

- Previous experience in a similar role or environment

Company activity:

- The Company is a fully automated, high volume, environmentally friendly direct mail services provider. They provide direct mailing & postage distribution services to a wide variety of companies, including theatres, printers, marketing agencies, local authorities and many more.

Remuneration details:

- Allowance of £500 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1292&job=Sales-&Marketing-Assistant>

Placement Opportunity

Reference:	PUK 22 - 25
Job Title:	Assistant Manager: Marketing & Administration
Company Description:	European student placement organisation (Placement UK)
Location:	Kenilworth, Warwickshire
Stay duration:	6 months
Start Date:	8 th July 2013

Job Description:

- Marketing and E-marketing: making proposals and executing targeted e-mail marketing campaigns to students, universities and clients (using GroupMail Pro and MailChimp)
- Identify and implement ways in developing our presence with social media such as Facebook, Twitter, LinkedIn
- Preparing and sending out weekly student newsletter, weekly university newsletter and bi-monthly marketing campaigns
- Researching new business opportunities using a variety of different resources available to us and schedule tasks for senior account manager and sales manager to follow up
- Plan and implement with the senior management and directors a schedule of marketing activity to be carried out during the placement, present this to the whole team. This schedule can include suitable promotions, offers etc
- You will also receive training and further your skills in contemporary office software (MS Office, Adobe Photoshop, GroupMail Pro and Mailchimp) by the outgoing student before they finish their placement

Essential requirements:

- Excellent written and spoken English
- Fluent in second European language
- Ideally studying for a Masters or Undergraduate degree in Marketing or Business Administration with a specialisation in Marketing
- Good understanding of Social media, SEO, Google, Facebook etc
- Strong Marketing skills – familiar with research techniques
- Confident telephone manner
- Self-motivation, pleasant personality. Must like working with people
- Good understanding of MS Office, Excel, Internet etc is very important

Desirable attributes:

- Preferably some experience in a marketing and/or administration environment
- An interest in a small business
- Previous experience in a commercial office/business environment would be an advantage

Company activity:

- The company is Placement UK - the leading European Undergraduate Placement Organisation that arranges work placements in UK companies for students who must complete a placement as part of the degree course

Remuneration details:

- The successful candidate will be provided cash allowance of £700 (GBP) per month

More details: <http://www.placement-uk.com/ops/job.php?id=1206&job=Assistant-Manager:-Marketing-&-Administration>

Placement Opportunity

Reference:	YAN 9 - 61
Job Title:	Marketing & Customer Service
Company Description:	Auction Website
Location:	West London
Stay duration:	6 months
Start Date:	End of May 2013

Job Description:

Working as part of the sales and marketing team, the company are looking for a bright and motivated student to assist in the growth of their local site in Germany. You will be exposed to many areas of the business such as mainly Customer Support but also Marketing and Business Development enabling you to use existing skills plus gaining a wide variety of new skills.

Key responsibilities will include:

- Optimisation of the local language ensuring best use of language is used on the site
- Identifying and implementing potential market strategies
- Communicating with local language transport providers and customers
- Assist in other areas of the business including customer support, Marketing and Business Development
- Hours of work will be Monday – Friday 08.00am to 17.00pm

Essential requirements:

- Fluent written and spoken German
- Very good telephone manner
- Confident manner and ability to present ideas to the team
- Understanding of social media such as Facebook, Twitter, Blogging
- Good computer skills in MS Office, Powerpoint, Facebook, Internet
- Good sense of humour
- Flexible attitude to workload
- Ability to multi task and manage own workload

Desirable attributes:

- Previous experience in a similar environment would be very useful
- Knowledge/ previous experience in a sales environment

Company activity:

- This Company is a multiple award winning online shipping business that provides a marketplace to provide proficient and well priced shipping solutions.

Remuneration details:

- A training allowance of £650 a month will be provided to assist with accommodation and subsistence costs.

More details: [http://www.placement-uk.com/ops/job.php?id=1299&job=Marketing-and-Customer-Service-\(German-Speaking\)](http://www.placement-uk.com/ops/job.php?id=1299&job=Marketing-and-Customer-Service-(German-Speaking))

ENGINEERING

Placement Opportunity

Reference:	BYS 2 - 26
Job Title:	Laboratory Assistant
Company Description:	Imaging research
Location:	Wokingham, Berkshire
Stay duration:	3 – 6 months
Start Date:	As soon as possible

Job Description:

This is an interesting placement to gain practical as well as theoretical knowledge within a well respected industry leader.

Key responsibilities will include:

- Assist with the testing of digital imaging equipment
- Testing equipment for faults and recording the results
- Providing analysis on the results presented
- Hours of work Monday – Friday

Essential requirements:

- Good level of written and spoken English
- Studying for a relevant Masters or Degree
- Excellent attention to detail
- Ability to identify all colours within the spectrum
- Good computer skills
- Good recording skills
- Inquisitive mind
- Ability to carry out analysis to a detailed level

Desirable attributes:

- Ability to speak French and /or German would be very useful
- Previous experience in a similar environment would be useful
- Technically minded

Company activity:

- The Company has been around for almost half a century and during that time they have gone from strength to strength, evolving their business. This is a well establish company with offices based all over the world.
- The Company is the go-to company when it comes to autonomous testing reports for imaging products. They will not only extensively test the equipment but also provide information in regards to their market position.

Remuneration details:

- A training allowance of £650 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1231&job=Laboratory-Assistant>

Placement Opportunity

Reference:	KNR 17 - 10031
Job Title:	Design Engineer
Company Description:	Manufacturers
Location:	Near Leicester
Stay duration:	6 to 12 months
Start Date:	As soon as possible

Job Description:

This is an exciting opportunity for someone to be involved with a rapidly expanding design office. To assist in the continued expansion of a successful engineering firm and would suit an Engineering student. Your principal responsibilities and duties will be:

- Operate SolidWorks based system for the automated development of sheet metal flat pattern.
- To predominately work on a project to produce technical Assembly drawings in AutoCAD LT, under the Machine Shop Manager's instructions/sketches
- To accurately measure components both from samples to produce technical drawings in AutoCAD LT
- To operate and coordinate measuring machine as required (training provided)
- To support efforts to develop the system across the company's full range of products

Possible future career opportunity exists for student after their placement.

Essential requirements:

- Fluent English both written and spoken
- Studying for a relevant Masters or Degree or just graduated
- Understanding or experience with sheet metal manufacturing methods
- Solid foundation in both 3D and 2D design software packages
- Excellent inter-personal skills to develop relationships with customers, suppliers and production team as the effectiveness of your technical work will depend on the strengths of the relationships you build
- Clean driving licence with eligibility to drive in the UK

Desirable attributes:

- AutoCad skills usage in similar role
- Previous experience in a similar role or environment

Company activity:

- The Company is an approved Design and Production Organisation in the aviation sector

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1191&job=Design-Engineer>

HUMAN RESOURCES

Placement Opportunity

Reference:	ROC 16 - 10112
Job Title:	Research Associate Employee Background Checking
Company Description:	Pre-Employment Background Checking Services
Location:	Basingstoke, Hampshire
Stay duration:	6 to 12 months
Start Date:	As soon as possible

Job Description:

This is an exciting opportunity for a student looking for a placement which will develop you as a person and give you a strong understanding of how a small business works. You will join a team of up to 5 other staff all working towards common team goals. Working in a high energy atmosphere the teams work together and compete against each other in a series of fast-paced challenges. Tasks and responsibilities will be:

- Using the internet to research contact details for job applicants' previous employers
- Phoning previous employers to establish the name and correct contact details for the right person to give employment verification
- Producing written reference requests and dispatching them by email, fax or post
- Utilise an in-house database to track all activities in relation to job applicants
- Identifying problems with the process and seeking to resolve them in an efficient manner

Essential requirements:

- Fluent spoken and written English
- Native level of fluency in either/and German, French, Italian or Portuguese (spoken and written)
- Successful candidates must be able to secure an Erasmus grant

Desirable attributes:

- Previous office based experience would be advantageous

Company activity:

- The company is a leading aviation Human Resources and Recruitment business. Their business help airlines and aircraft operators around the world recruit for Pilots, Cabin Crew and Head Office based staff

Remuneration details:

- You will receive a monthly allowance of GBP £700 to cover your accommodation and subsistence costs. In addition, 50% of your initial accommodation costs (B&B only) will be reimbursed for up to 14 days from the date of your arrival.

More details: <http://www.placement-uk.com/ops/job.php?id=1148&job=Research-Associate-Employee-Background-Checking>

Placement Opportunity

Reference:	SRE 10 - 8
Job Title:	Nordic Recruitment Resourcer
Company Description:	Recruitment Consultancy
Location:	Warrington, Cheshire
Stay duration:	6 months
Start Date:	As soon as possible

Job Description:

These placement opportunities will be particularly interesting to candidates with an interest in Sales who may be considering a future career in the recruitment industry. For outstanding people there is a long term opportunity to open an office for Evolution in your home country. This is a professional sales role and is predominantly telephone based. Reporting to a Team Leader, tasks and responsibilities include the following:

- This role involves working alongside a Team Leader to help them place applicants in their jobs
- You will be responsible for finding and telephone interviewing suitable applicants for current job roles that your Team Leader is recruiting
- To be successful, you will need to effectively search our applicant database and advertise roles to find suitable applicants
- You will then pre screen applicants over the phone to ascertain their suitability for and interest in the role and also to generate leads from those applicants
- Your working day will be busy, fast moving and dynamic and you will undoubtedly find yourself juggling a variety of tasks at the same time

The role provides an excellent grounding to go on and become a successful recruitment consultant.

Essential requirements:

- Excellent spoken & written English
- Must be fluent in a Nordic language
- Ability to be persuasive and sell in a consultative manner
- Successful sales experience

Desirable attributes:

- Knowledge of IT

Company activity:

- The Company is an established IT recruitment company (formed May 2000) and specialises in recruiting IT professionals for clients throughout the UK, Germany and Singapore

Remuneration details:

- A training allowance of £600 per month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1259&job=Nordic-Recruitment-Resourcer->

Placement Opportunity

Reference:	TTX1 - 53
Job Title:	Helpdesk Technician
Company Description:	IT/Communications Company
Location:	Cheshire
Stay duration:	6 months
Start Date:	ASAP

Job Description:

This is a fantastic opportunity to make a major contribution to the busy, international IT service desk of this multimillion pound company, which designs and manufactures solutions for broadband cable networks. The Helpdesk Technician will support users around the world by managing and trying to solve all reported incidents. Unresolved issues must be escalated to other members of the team as appropriate. The role also involves working with the Network Administrator on IT upgrade projects.

RESPONSIBILITIES

Support all IT users within the company:

- Register incoming support calls, setting the proper classifications
- Escalate technical support issues that cannot be addressed personally to the appropriate member of the IT team
- Troubleshoot and resolve hardware, operating system, and software related problems, when possible from the Helpdesk
- Troubleshoot and resolve basic network and server access problems, when possible from the Helpdesk
- Troubleshoot and resolve issues with voice communications (ie PBX telephones) and voice mail systems, when possible from the Helpdesk
- Communicate effectively, both verbally and in writing with superiors, colleagues, and individuals both inside and outside of the company

Essential requirements:

- Excellent English – both verbal and written
- Must be able to be registered with Erasmus
- Basic understanding of the requirements of computer technology in a business environment
- Knowledge of Microsoft Windows and Office software
- Effective communication skills, both verbal and written
- Analytical and problem solving skills

Desirable attributes:

- Experience in a similar role preferred

Company activity:

- IT/Communications company

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1294&job=Helpdesk-Technician>

Placement Opportunity

Reference:	MIT 19 - 10044
Job Title:	Junior Developer (2 Positions)
Company Description:	Online community websites
Location:	Amersham
Stay duration:	5 months or longer
Start Date:	Within a month after selecting a successful candidate

Job Description:

The company is offering a placement opportunity for suitably qualified and motivated student. They are looking to significantly expand online traffic to their niche web community sites. Reporting to the Managing Director, the role has a mix of responsibilities around helping to build the next generation of the software driving the site and supporting our small team:

- Interpreting business requirements and technical specification documents to assist in the design, coding, and testing of the company's social media software suite
- Configuring, installing, monitoring and maintaining the company's computer systems and applications
- Working in a small office with a friendly atmosphere
- Hours of work – 40 per week, Monday to Friday

Essential requirements:

- Fluent written & spoken English skills
- Studying for a relevant degree
- Skills in one or more of Apache, PHP, Joomla or MediaWiki
- Good problem solving skills

Desirable attributes:

- Previous experience will be an advantage though not essential
- An interest or knowledge of toys and models

Company activity:

- The Company runs online community sites. Their first community is a web community for the €9 billion world-wide vintage and collectible toy community with these functions.

Remuneration details:

- A training allowance of £500 a month will be provided to assist with accommodation and subsistence costs. The Company will give you one day vacation per month and help you obtaining ERASMUS funding if you come from outside the UK.

More details: [http://www.placement-uk.com/ops/job.php?id=1036&job=Junior-Developer-\(-2-Positions\)](http://www.placement-uk.com/ops/job.php?id=1036&job=Junior-Developer-(-2-Positions))

Placement Opportunity

Reference:	ROC 18 - 10014
Job Title:	Web Developer
Company Description:	Aviation Recruitment Business
Location:	Basingstoke
Stay duration:	6 to 12 months
Start Date:	As soon as possible

Job Description:

The successful applicant can look forward to working in a dynamic company where they will make a major impact at every level of the business. This is a very high visibility role, and tasks and responsibilities will include:

- Carry out a range of development projects
- Maintain and develop existing sites
- Solve complex numerical problems
- Carry out coding of websites
- Propose and implements web based solutions

Essential requirements:

- Fluent written and spoken English
- Studying a relevant Masters or Under graduate degree
- Excellent working knowledge of the PHP programming language, relational database principles and integration with MySQL database server and the ability to code in PHP
- A strong ability to solve numerical problems and implement web based solutions
- Experience with HTML, Javascript and CSS and ability to code websites in HTML
- Successful candidates must be eligible for an Erasmus/Leonardo grant

Desirable attributes:

- Portfolio of previous website projects that show level of work and expertise would be very advantageous
- Search engine principles and optimisation knowledge; Knowledge of current internet standards

Company activity:

- The company is a leading aviation recruitment business. Their business help airlines and aircraft operators around the world recruit for Pilots, Cabin Crew and Head Office based staff.

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs. There is also subsidised gym membership available.

More details: <http://www.placement-uk.com/ops/job.php?id=1188&job=Web-Developer>

Placement Opportunity

Reference:	IFT6 - 10166
Job Title:	Lift Programmer
Company Description:	Lift Installation Company
Location:	Cheshire
Stay duration:	6 months
Start Date:	As soon as possible

Job Description:

- Development of our lift programmes which are written in C, visual C++ and C#.
- Conduct systems analysis, development and routine computer program maintenance.
- Develop in-house applications specifically designed for Ace Lifts.
- Ability to learn new technologies very quickly and resolve any problems involved in integrating new technologies.
- Experience using one or more programming languages: Visual Basic, SQL, HTML, Crystal Reports, ASP, AS/400 CL and others.
- Technical skills and competences Communication protocols such as CAN, LIN, I2C or serial. Video communications via VGA, IP, DVI, HDMI, TMDS, LVDS.
- Computer skills and competences Wide experience in using Microsoft Office Suite, Microsoft Windows, Adobe Photoshop, AutoCAD, 3DStudio, Linux, Windows XP Embedded
- Experienced in basic Network concepts.
- Experienced with the Windows operating system and VHDL.
- Experience in using complex instrumentation systems

Essential requirements:

- Excellent written & spoken English skills
- Fluent in second European language
- Studying for a relevant degree
- Ability to multi-task
- High level of organisational skills
- Ability to work under pressure and prioritise workload
- Good Microsoft Office knowledge
- Good communication and interpersonal skills

Desirable attributes:

- Previous experience in similar role

Company activity:

- The company manufacture, distribute and maintain personnel and goods lift monitoring and control systems

Remuneration details:

- A training allowance of £500 a month will be provided to assist with accommodation and subsistence costs. The Company will give you one day vacation per month and help you obtain ERASMUS funding if you come from outside the UK.

More details: <http://www.placement-uk.com/ops/job.php?id=1277&job=Lift-Programmer>

Placement Opportunity

Reference:	JEE 1 - 10149
Job Title:	Web Designer
Company Description:	Clothing Retailer
Location:	North Wales
Stay duration:	6 to 12 months
Start Date:	As soon as possible

Job Description:

Looking for an enthusiastic candidate who is not scared of a challenge. He/she must be a good people person, flexible, able to work both with other members of staff and alone, unsupervised. Punctual, honest and sincere. Key responsibilities will include:

- Total overhaul of an existing transactional website
- Building several non transactional websites reflecting different areas of our business
- Commence eBay selling, leading to setting up an eBay shop
- Commence selling on Amazon
- Looking after the day to day running and maintenance of all the above
- Optimizing all websites and other selling platforms online

Essential requirements:

- Excellent English, written and spoken
- Studying for a relevant degree
- Excellent IT Skills
- Must be able to build websites, both transactional and non transactional

Desirable attributes:

- Good communicative skills to use with staff customers and suppliers
- Knowledge of e-commerce

Company activity:

- A successful clothing and footwear retailer. They sell clothing to all ages

Remuneration details:

- A training allowance of £600 a month plus travel to/from work plus lunch each day will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1262&job=Website-Designer-and-E-commerce-Specialist>

Placement Opportunity

Reference:	POI 2 - 10163
Job Title:	Junior Application Developer
Company Description:	Software Development and Energy
Location:	Hampshire
Stay duration:	6 to 12 months
Start Date:	As soon as possible

Job Description:

This is an exciting opportunity to gain valuable experience within a dynamic, market-leading small business. This is a real job, with real responsibilities developing real time business critical decision support applications for the Energy Market. The successful candidate will operate as part of a team where their role will include:

- Analysis, interpretation, validation of User and System requirements to assist in the design, development, coding and testing of the companies market leading SaaS offering.
- Design and development of VB and ASP.NET web applications focusing on the Energy Trading, generation and supply market.
- Configuring, installing, monitoring and maintaining the company's computer systems, networks and applications.

Essential requirements:

- Excellent written and spoken English
- Good understanding of MS Office tools, (Excel, Word etc) and the Internet is very important.
- Excellent working knowledge of the VB.Net programming language, relational database principles and integration with database servers and the ability to code in VB.NET.
- Experience with HTML, Javascript and CSS and ability to code websites in ASP.NET and VB.NET.
- A strong ability to solve numerical problems and implement web based solutions with excellent attention to detail.

Desirable attributes:

- An understanding of SQL and the ability to write SQL statements to interact with a database.
- Knowledge of software installations and support.
- Search engine principles and optimisation knowledge
- Knowledge of current internet standards and security
- Portfolio of previous website projects that show level of work and expertise would be very advantageous

Company activity:

- The goal of the Company is to deliver innovative and intelligent solutions to meet customer needs.
- They provide Energy Trading Decision Support to some of the largest Energy Suppliers and Trading companies in the UK and abroad

Remuneration details:

- A training allowance of £700 a month will be provided to assist with accommodation and subsistence costs.

More details: <http://www.placement-uk.com/ops/job.php?id=1274&job=Junior-Application-Tester>

GRADUATE ROLES

Placement Opportunity

Reference:	GPEL1 - 64
Job Title:	Client Account Manager
Company Description:	Training Provider
Location:	Hertfordshire
Stay duration:	Permanent
Start Date:	ASAP

Job Description:

Key responsibilities will include:

- Professionally handling incoming enquiries
- Following up with clients after training and establishing requirements
- Account managing a pipeline of prospects and existing clients
- Making valuable appointments for clients with our Projects Managers
- Ensuring that our open courses fill evenly
- Liaising internally to ensure that marketing effort is applied most valuably
- Reporting figures weekly and liaising with the delivery team
- Ensuring the achievement of the company's sales targets
- Helping to devise future sales strategy

Essential requirements:

- Fluent english written and verbal skills
- To live a commutable distance away from their office in Hertfordshire
- Very hard working, extremely self-motivated & highly driven individuals
- You should definitely be of a positive, dynamic, confident, optimistic & enthusiastic nature with excellent communication skills and extremely self motivated.
- Most importantly however, you should have a genuine passion to work in a fast paced & target driven sales environment.

Desirable attributes:

- Experience in a similar role preferred

Company activity:

- A successful and fast growing training provider

Remuneration details:

- Full time contract of employment with a three-month probationary period. There are 25 days holiday given every year on top of all weekends and statutory bank holidays.
- Basic salary: £20,000 pa
- Commission: Monthly and quarterly bonuses
- OTE: £40,000 pa (uncapped and highly geared above this level).
- A package with a lower basic salary but higher overall earnings potential could be negotiated if requested.
- Plus additional incentives as may be announced from time to time.

More details: <http://www.placement-uk.com/ops/job.php?id=1302&job=Client-Account-Manager>

Placement Opportunity

Reference:	GFIG1 - 65
Job Title:	Software Development Engineer
Company Description:	E-commerce Business
Location:	London
Stay duration:	Permanent
Start Date:	ASAP

Job Description:

This is a fantastic opportunity to join a small, passionate and talented team, you will be required to hit the ground running and be productive from day one, you must be technically excellent and be able to use technology to simplify problems.

Key responsibilities will include:

- Design, build and maintenance of our flagship Catfish C# ASP.NET MVC e-commerce Web-to-print platform.
- Ownership and championing of automation of administrative tasks using Powershell within our test and live Windows Server environments.
- Ownership and continual improvement of our mature Continuous Integration and deployment process, requires ability to integrate with TeamCity and Windows Server using Powershell and the .NET framework.
- Working directly with other Software Development Engineers and the Client Services Director to improve processes and automate repetitive manual tasks.
- On-demand support of our Legacy systems, requiring a high level of problem solving expertise.

Essential requirements:

- Proven experience developing multiple web applications with C# ASP.NET MVC.
- Real world experience working on n-tier enterprise solutions utilising IoC, TDD, Continuous Integration (TeamCity) and ORMs such as Entity Framework. Commercial experience working with WebAPI beneficial.
- Solid HTML, CSS and JavaScript experience.
- Solid SQL Server development and preferably tuning/management experience.
- Extensive knowledge of common object orientated design principles and design patterns.
- Widespread experience with source control tooling such as Subversion and GIT.
- Demonstrable Windows Server scripting and automation experience using PowerShell.

Desirable attributes:

- Experience in a similar role preferred

Company activity:

The company is a leader in innovative e-commerce solutions for print and marketing, with over 6 years of experience helping clients to maximise their brand opportunities and advance their businesses into new markets. With our Catfish suite of products clients can deliver new revenue opportunities, exciting personalisation services and greater brand control.

Remuneration details:

- A salary of circa £18000 - £20000 negotiable depending on experience.

More details: <http://www.placement-uk.com/ops/job.php?id=1303&job=Software-Development-Engineer>

Placement Opportunity

Reference:	GHMR1 - 50
Job Title:	Sales Executive (Russian speaking)
Company Description:	Furniture manufacturer
Location:	London / Moscow
Stay duration:	Permanent
Start Date:	As soon as possible

Job Description:

A new position created to build on recent successes in this key target market. A high profile role with scope to help define the company's strategy for Russia and Eastern Europe.

To be accountable for developing and growing Sales in Russia. Attracting and retaining significant distributor commitment by positioning and negotiating at a senior level.

Responsible for the strategic relationship with dealer principles.

The role will be based in London for one year and then will be located in Moscow

Responsibilities include:

- Work at a strategic level with existing distribution partners
- Target sales in the Russian market (predominantly Moscow)
- Build project specific strategy with nominated dealers.
- Support global account sales strategy with dealers
- Build and develop relationships with key decision makers
- Provide accurate tracking and management reporting around sales activities
- Coach and lead specific sales people in identified project sales activities
- Develop and maintain top 10 project focus for Russia
- Target key A&D influencers in Moscow.

Essential requirements:

- Experience of working in the Russian market place
- Native English speaker
- Competent Russian speaker
- Understand and adapt to the variety of cultures within Russia
- Self starter, able to work autonomously
- Confident and articulate communicator
- Excellent negotiation skills

Desirable requirements:

- Furniture industry experience desirable

Company activity:

- International Furniture manufacturer

Remuneration details:

- £25,000 basic salary plus generous commission structure

More details: [http://www.placement-uk.com/ops/job.php?id=1291&job=Sales-Executive-\(Russian-speaking\)](http://www.placement-uk.com/ops/job.php?id=1291&job=Sales-Executive-(Russian-speaking))

Placement Opportunity

Reference:	GHMR 2 - 62
Job Title:	Sales Executive (Turkish speaking)
Company Description:	Furniture manufacturer
Location:	Turkey
Stay duration:	Permanent
Start Date:	As soon as possible

Job Description:

A new position created to build on recent successes in this key target market. A high profile role with scope to help define the company's strategy for Turkey.

To be accountable for developing and growing Sales in Turkey. Attracting and retaining significant distributor commitment by positioning and negotiating at a senior level.

Responsible for the strategic relationship with dealer principles.

Responsibilities include:

1. Work at a strategic level with existing distribution partners
2. Target sales in the Turkish market
3. Build project specific strategy with nominated dealers.
4. Support global account sales strategy with dealers
5. Build and develop relationships with key decision makers
6. Provide accurate tracking and management reporting around sales activities
7. Coach and lead specific sales people in identified project sales activities
8. Develop and maintain top 10 project focus for Turkey
9. Target key A&D influencers in Turkey.

Essential requirements:

- Experience of working in the Turkish market place
- Native Turkish speaker
- Competent English speaker
- Understand and adapt to the variety of cultures within Turkey
- Self starter, able to work autonomously
- Confident and articulate communicator
- Excellent negotiation skills

Desirable requirements:

- Furniture industry experience desirable

Company activity:

- International Furniture manufacturer

Remuneration details:

- £25,000 basic salary plus generous commission structure

More details: [http://www.placement-uk.com/ops/job.php?id=1300&job=Sales-Executive-\(Turkish-speaking\)](http://www.placement-uk.com/ops/job.php?id=1300&job=Sales-Executive-(Turkish-speaking))

Graduate Opportunity

Reference:	GCIS 1 - 46
Job Title:	Resourcer
Company Description:	Recruitment Consultancy
Location:	London
Stay duration:	Permanent
Start Date:	ASAP

Job Description:

The role of Resourcer is varied and challenging. Daily duties, but not limited to, include:

- Mapping the relevant market sectors, identifying target organisations and contacting specific talent.
- Compiling candidate profiles, reports and summaries of the data gathered ensuring its accuracy.
- Maintaining regular phone contact with known candidates ensuring that we represent them on their next move.
- Along with the research aspects, the role itself will also include certain administrative tasks.
- Keeping ATS system up to date with all activity and information documented.
- Be responsible for individual targets and to meet and exceed KPI's set and agreed by yourself and the business.
- You to take an interest in your career development by identifying training needs and learning opportunities. To compliment we will also recommend external training courses.

Essential requirements:

- Excellent in English - written and spoken
- Be a self-starter and motivated to succeed and the able to work to direction but also independently
- Results –driven (focuses energy on achieving results)
- Strong decision making ability by analysing information which on occasions will be incomplete
- Possess good influencing skills and feel comfortable speaking to senior people
- Ability to come up with fresh ideas and confident to present them to the team
- Have good organisational, planning and administrative skills
- Have excellent data processing and IT skills (word, excel, outlook)
- Strong business acumen, keeps abreast of our industry and has a view on technology trends
- An interest in or experience of working within the enterprise software space
- An inquisitive mind and an eye for detail
- Comfortable on the phone and making cold approach calls

Desirable attributes:

- Deep knowledge of using the internet to conduct research and find information (social media, search techniques, etc.)

Company activity:

- The company offers Recruitment Consultancy services, works with some of the world's leading companies as defined by analysts and global revenue figures.

Remuneration details:

- Basic annual salary £20,000 - £25,000 plus generous commission structure

More details: <http://www.placement-uk.com/ops/job.php?id=1287&job=Resourcer>

Graduate Opportunity

Reference:	GKKN1 - 47
Job Title:	Trainee Recruitment Consultant
Company Description:	Recruitment Consultancy
Location:	North London
Stay duration:	Permanent
Start Date:	ASAP

Job Description:

Key responsibilities will include:

- Resourcing - finding candidates to fill roles through, linkedin, networking, database etc
- Writing job advertisements, on job boards, website etc.
- Interviewing candidates, over the phone, in person and on skype
- Getting a copy of candidates CV's and writing CV summaries
- Checking references
- Arranging interviews for candidates
- Improving our online presence and website and managing the website
- Client meetings. Representing the company in client meetings and doing sales presentations
- Arranging psychometric tests and ability tests and providing feedback to candidates and clients.

Essential requirements:

- Excellent communication skills – fluent in both written and spoken English
- Excellent interpersonal skills and a strong desire to succeed
- You will be able to liaise intelligently and professionally with people at all levels of society up to director level.
- Personality, flair, business instinct and desire to succeed
- You will ideally be a natural team leader and be able to prove your leadership capabilities
- Working knowledge of regular office IT tools, including experience with MS Office (Outlook, Excel, Word, PowerPoint)
- Strong presentation, communication, organization and time management skills
- Self-motivated, with a high degree of self-confidence

Desirable attributes:

- Previous experience in a similar environment would be very useful but not essential
- Additional language skills would be a real benefit

Remuneration details:

- The company will offer a basic salary of £15,000 - £18,000 to the successful candidate – plus a very generous commission structure

More details: <http://www.placement-uk.com/ops/job.php?id=1289&job=Trainee-Recruitment-Consultant>

Placement Opportunity

Reference:	GNGF1 - 54
Job Title:	French Speaking Trainee Recruitment
Company Description:	International Recruitment Consultancy
Location:	London
Stay duration:	Permanent
Start Date:	ASAP

Job Description:

In this role you will be responsible for the full 360 life cycle development, growth & management of long term client and candidate relationships in the market that you are assigned to and in order to succeed you will be given full industry leading training in all aspects of sales, recruitment & head-hunting in a first class career development plan which also includes an advanced sales course within our internal training academy. This role is office based in London and you will be dealing with candidates and clients by telephone in France with longer term opportunities to meet with clients that you develop a working relationship with. The role will include selling on different levels and in different forms from client cold calling, qualifying candidates & selling them opportunities, advertising, marketing, database growth & development. This is a unique opportunity for the right person to build a long term lucrative career where you will be given the chance to flourish both professionally and financially as should you join the company you will be rewarded with a highly competitive salary package with a well-structured & incentivised uncapped bonus scheme and first class career development plan.

Essential requirements:

- You **MUST** be fluent in French (non-Native French also welcome to apply)
- Very hard working, extremely self-motivated & highly driven individuals
- Graduate calibre individuals, though degree level education is not essential
- You should definitely be of a positive, dynamic, confident, optimistic & enthusiastic nature with excellent communication skills
- You will ideally have at least 6 months Sales, Business Development, Outbound Telesales or Business-to-Business or Account Management experience but this is not essential as long as you have the desire to thrive & succeed in a competitive sales environment - we are looking for both entry-level and/or experienced professionals
- Most importantly however, you should have a genuine passion to work in a fast paced & target driven sales environment.

Desirable attributes:

Previous head-hunting / recruitment experience would be an advantage but certainly not essential

Company activity:

Recruitment Consultancy

Remuneration details:

The package will include a base salary of between £17-23k per year depending upon experience and as already stated above, your realistic 1st year total earnings including bonuses are between £30-50k, you have the potential to make double of this figure in only your 2nd year with us and you should be earning £100k in year 3. It is entirely up to you how much you earn and how far you go - your destiny is in your own hands.

More details: <http://www.placement-uk.com/ops/job.php?id=1295&job=French-Speaking-Trainee-Recruitment>

Placement Opportunity

Reference:	GFDL 16 - 40
Job Title:	C# / .NET Developer
Company Description:	Business Internet Directory
Location:	Buckinghamshire
Salary:	£18,000 - £22,000 dependant on experience

Job Description:

The company are seeking a talented software engineer to work on all aspects of the development process. They are a growing business that has been operating for 15 years and are now one of the UK's leading Business to Business (B2B) directory publishers.

- C# v4.0
- Asp.net
- WinForms
- Mysql, SQL & Stored procedures
- HTML / XHTML & CSS
- AJAX / Ajax Control Toolkit
- JavaScript, jQuery & Ext JS
- Web Services
- A number of API's from payment portals through to Google maps
- XML

Essential Requirements:

- Excellent English, written and spoken
- Recently completed either a related Masters or Degree
- Fully familiar with all the following applications:
- C# v4.0
- Asp.net
- WinForms
- Mysql, SQL & stored procedures
- HTML / XHTML & CSS
- AJAX, Ajax Control toolkit
- JavaScript, jQuery and Ext JS
- Web Services
- A number of API's from payment portals through to Google maps
- XML

Desirable attributes:

- Experience in a similar environment would be a strong advantage

Remuneration Details:

- Salary £18,000 – £22,000 dependant on experience, 25 days holiday a year (plus an extra day off on your birthday every year) 37.5 hours a week with some flexible working

More details: <http://www.placement-uk.com/ops/job.php?id=1284&job=C#-/.NET-Developer>